



UFF-DA!

Useful Facts and Figures— Data for Affiliates

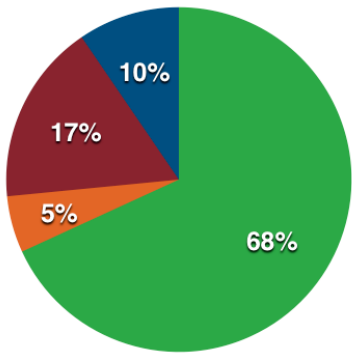
Resources Distributed – November 2019

In 1997, Minnesota Habitat affiliates came together to create Habitat for Humanity of Minnesota as a single contact for funding applications and distribution. To fully support affiliates, Habitat Minnesota expanded from its original role to include new and developing resources needed by affiliates. Each year, Habitat Minnesota works hard to adapt and better serve affiliates so they can, in turn, partner with more families around the state and world.

Over \$1.6 million distributed in FY19

Habitat Minnesota has distributed **\$91.5 million** since its creation in 1997. **\$1,633,910** was distributed in **FY19**.

Total Resources Distributed FY19



- **Loan Fund: \$1,112,000**
- **FHLB Funds: \$86,400**
- **Habitat 500 Funds: \$279,710**
- **Impact Fund: \$155,800**

Minnesota Habitat leaders convene at an Executive Directors Gathering



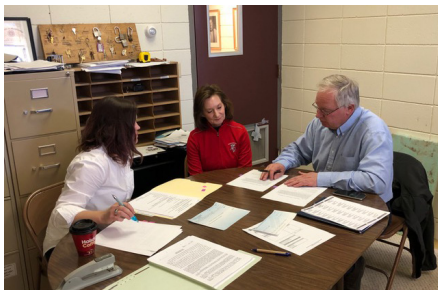
331 families partnered with Habitat for Humanity in Minnesota in FY19.



Notable Partnerships

Sunrise Banks: Through partnership with Sunrise Banks, affiliates can pay a document preparation fee to have Sunrise produce all of the RESPA Phase documentation for their homeowner closings. Sunrise also plans and facilitates the annual Qualified Loan Originator training for Minnesota Habitat affiliates.

Minnesota Housing: For more than twenty years, the Minnesota Housing Finance Agency has been a generous partner of Habitat Minnesota. Through a variety of loan and grant programs, Minnesota Housing has helped finance Habitat production throughout Minnesota. A team of cyclists from the agency has also ridden in the Habitat 500 for 14 years, raising thousands of dollars for Habitat homes around the state. Habitat Minnesota is grateful for their ongoing and consistent support.



Habitat Minnesota staff meets with Western Lake Superior Habitat for a loan closing

Loan and Grant Department

- **Habitat MN Loan Fund:** \$1,112,000 was distributed to 8 affiliates.
- **Impact Fund:** \$155,800 was distributed to 8 affiliates, funding 10 units.
- **FHLB Funds:** \$86,400 was distributed to 5 affiliates, funding 9 units.



2018 Habitat 500

- 20 Minnesota affiliates participated in the Ride and received a total of \$146,770!
- \$279,710 was distributed to Habitat across the state, country, and world.
- 21.8% of participants raised funds for the Douglas County Habitat *bike.home*, totaling over \$13,500!

Training & Technical Assistance

- 36 visits to Minnesota affiliates
- 3 Executive Director Gatherings
- 2 Executive Director Orientations

Competent Person Training: February 2019: 21 attendees
 Qualified Loan Originator (QLO) Training: April 2019: 30 attendees
 Impact Fund Training: February 2019: 17 attendees

Resources Distributed in Minnesota (FY19)

Habitat Affiliate	FHLB Funds	Impact Fund	Habitat MN Loan Fund	2018 Habitat 500	Habitat MN Training	Technical Assistance*	TOTAL Dollars Distributed
Aitkin County		\$15,000			yes	yes	\$15,000
Brown County						yes	
Central MN			\$330,000	\$28,592	yes	yes	\$358,592
Crow River				\$2,253	yes	yes	\$2,253
Detroit Lakes				\$5,074		yes	\$5,074
Douglas County				\$13,562	yes	yes	\$13,562
East Central MN				\$738	yes	yes	\$738
Fergus Falls Area		\$15,000		\$11,136	yes	yes	\$26,136
Freeborn/Mower			\$70,000	\$11,242		yes	\$81,242
Goodhue County			\$92,000	\$6,442	yes	yes	\$98,442
Itasca County				\$5,184	yes	yes	\$5,184
La Crosse Area				\$9,825	yes	yes	\$9,825
Lake Agassiz					yes	yes	
Lakes Area	\$9,600	\$15,000			yes	yes	\$24,600
Martin & Faribault			\$40,000	\$3,430	yes	yes	\$43,430
Morrison County				\$516	yes	yes	\$516
North St. Louis County	\$28,800	\$50,800	\$220,000	\$15,668	yes	yes	\$315,268
Northwoods	\$9,600	\$15,000		\$1,611	yes	yes	\$26,211
Prairie Lakes					yes	yes	
Red River Valley							
Redwood River						yes	
Rice County	\$9,600	\$15,000	\$75,000	\$3,935	yes	yes	\$103,535
South Central MN	\$28,800	\$15,000		\$1,066	yes	yes	\$44,866
Twin Cities				\$16,384		yes	\$16,384
Two Rivers**			\$150,000	\$994	yes	yes	\$150,994
West Central MN		\$15,000			yes	yes	\$15,000
Western Lake Superior			\$135,000	\$3,518	yes	yes	\$138,518
Winona-Fillmore				\$5,600	yes	yes	\$5,600
Total to MN Affiliates	\$86,400	\$155,800	\$1,112,000	\$146,770	22 affiliates	27 affiliates	\$1,500,970

*Affiliate had at least one individual consult with Habitat Minnesota staff on Good Standing, origination, etc.

**as of 12/31/18, formed by the combination of Rochester Area Habitat and Steele-Waseca Habitat

Looking Ahead

Since the end of FY19, Habitat Minnesota staff have implemented new sources of funding and support for FY20.

- **Webinars:** Beginning in fall 2019, affiliates are invited to participate in monthly networking webinars on topics of their choice.
- **2020 Second Mortgage Fund:** Beginning in fall 2019, affiliates can apply for second mortgage subsidies through this new program. Contact becca@hfhmn.org with questions.
- **Critical Home Repair Funding:** Coming spring 2020. More details to come.

